GENERAL CONFERENCE OF THE BRETHREN IN CHRIST FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017 AND INDEPENDENT AUDITOR'S REPORT

HAMILTON & MUSSER, P.C. Certified Public Accountants

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HAMILTON & MUSSER, P.C.

Certified Public Accountants • Consultants to Management

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INDEPENDENT AUDITOR'S REPORT

To the Board of the General Conference of the Brethren in Christ Mechanicsburg, Pennsylvania

Report on the Financial Statements

We have audited the accompanying financial statements of the General Conference of the Brethren in Christ (a nonprofit organization), which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Members of the American and Pennsylvania Institutes of CPAs

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the General Conference of the Brethren in Christ as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

As described in Note 2 to the financial statements, the General Conference of the Brethren in Christ has implemented ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* Our opinion is not modified with respect to that matter.

June 25, 2019

Mechanicsburg, Pennsylvania

Hmilton & Muss. A.C.

Certified Public Accountants

Statements of Financial Position December 31, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Assets		
Cash and Cash Equivalents		
Without Donor Restrictions	\$ 1,052,433	\$ 1,812,826
Designated (Note 11)	1,412,133	1,232,152
Investments (Note 5)		
Without Donor Restrictions	876,356	154,385
With Donor Restrictions	11,528,187	11,342,419
Education Loans Receivable (Note 7)	3,618	9,744
ASEL Receivable (Note 8)	88,941	88,941
Other Receivables (Note 9)	231,038	237,506
Other Assets	224,483	210,686
Fixed Assets, Net (Note 10)	112,327	133,299
Total Assets	<u>\$ 15,529,516</u>	<u>\$ 15,221,958</u>
Liabilities		
Accounts Payable	\$ 119,588	\$ 173,152
Accrued Wages and Vacation Payable	14,867	13,819
Deposit Agreements	5,000	5,000
Notes Payable (Note 14)	196,621	206,736
Liability for Pension Benefit (Note 16)	3,029,763	2,747,704
Total Liabilities	3,365,839	3,146,411
Net Assets		
Without Donor Restrictions	635,490	733,128
With Donor Restrictions	11,528,187	11,342,419
Total Net Assets	12,163,677	12,075,547
Total Liabilities and Net Assets	<u>\$ 15,529,516</u>	<u>\$ 15,221,958</u>

Statement of Activities For the Year Ended December 31, 2018

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Revenue Contributions Investment Income (Loss) (Note 5) Other Net Assets Released From Restrictions Total Revenue	\$ 2,572,216 87,333 129,845 <u>2,516,321</u> <u>5,305,715</u>	\$ 3,130,208 (428,119) (2,516,321) 185,768	\$ 5,702,424 (340,786) 129,845
Expenses Program Services Management and General Fundraising	4,608,302 632,878 15,297	- - 	4,608,302 632,878 15,297
Total Expenses	5,256,477		5,256,477
Increase in Net Assets	49,238	185,768	235,006
Net Assets, Beginning of Year	733,128	11,342,419	12,075,547
Pension-Related Changes Other Than Net Periodic Pension Cost	(146,876)	<u>-</u>	(146,876)
Net Assets, End of Year	<u>\$ 635,490</u>	<u>\$ 11,528,187</u>	<u>\$ 12,163,677</u>

Statement of Activities For the Year Ended December 31, 2017

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Revenue			
Contributions	\$ 2,890,280	\$ 4,001,527	\$ 6,891,807
Investment Income (Note 5)	68,570	804,528	873,098
Other	60,351	-	60,351
Realized Gain on Sale of Fixed Assets	644,812	-	644,812
Net Assets Released From Restrictions	2,872,902	(2,872,902)	
Total Revenue	6,536,915	1,933,153	8,470,068
Expenses			
Program Services	4,697,647	-	4,697,647
Management and General	621,569	-	621,569
Fundraising	431		431
Total Expenses	5,319,647	<u>-</u>	5,319,647
Increase in Net Assets	1,217,268	1,933,153	3,150,421
Net Assets (Deficit), Beginning of Year	(698,115)	9,409,266	8,711,151
Pension-Related Changes Other Than Net Periodic Pension Cost	213,975	<u> </u>	213,975
Net Assets, End of Year	<u>\$ 733,128</u>	<u>\$ 11,342,419</u>	<u>\$ 12,075,547</u>

GENERAL CONFERENCE OF THE BRETHREN IN CHRIST Statement of Functional Expenses For the Year Ended December 31, 2018

			Mar	nagement				
	<u>P</u>	<u>rogram</u>	<u>&</u>	General	<u>Fund</u>	<u>raising</u>		<u>Total</u>
Business Meals	\$	32,273	\$	93	\$	-	\$	32,366
Church Planting Grants – Domestic	Ŷ	174,000	Ŷ	-	Ŷ	_	Ŷ	174,000
Church Planting Grants – Global		36,155		-		-		36,155
Conferences & Events		94.888		-		-		94,888
Contracted Services		131,439		19,416		-		150,855
Depreciation Expense		25,800		1,945		-		27,745
Disability Insurance		26,489		628		-		27,117
Global Compassion Aid		12,390		-		-		12,390
Leadership Training Scholarships		63,283		-		-		63,283
Maintenance		24,887		-		-		24,887
Memberships		17,379		1,304		-		18,683
Ministry Project Grants		268,692		-		-		268,692
Office Expenses		85,399		23,884		-		109,283
Other		40,968		-		-		40,968
Periodic Pension Costs		-		197,683		-		197,683
Printing & Promotion		48,009		51		759		48,819
Regional Conference Ministry Grant		167,468		-		-		167,468
Rent Expense		53,899		11,210		-		65,109
Salary & Benefits		2,613,305		371,037		14,538		2,998,880
Seminary Grants		27,200		-		-		27,200
Shaping Leaders for Tomorrow Grant		27,756		-		-		27,756
SPICE Sponsorship Grants		154,071		-		-		154,071
Support of Related Organizations		127,539		-		-		127,539
Training & Development		58,712		2,896		-		61,608
Travel Expenses		296,301		2,731		<u> </u>		299,032
Total Expenses	<u>\$</u>	4,608,302	<u>\$</u>	632,878	<u>\$</u>	15,297	<u>\$</u>	5,256,477

GENERAL CONFERENCE OF THE BRETHREN IN CHRIST Statement of Functional Expenses For the Year Ended December 31, 2017

			Man	agement				
	<u>P</u>	<u>rogram</u>	<u>& (</u>	General	<u>Fundraisi</u>	ng		<u>Total</u>
Business Meals	\$	35,852	\$	-	\$	_	\$	35,852
Church Planting Grants – Domestic	4	171,400	Ŧ	-	Ψ	-	Ŷ	171,400
Church Planting Grants – Global		45,712		-		-		45,712
Conferences & Events		16,158		-		-		16,158
Contracted Services		126,623		16,300		-		142,923
Depreciation Expense		25,507		· -		-		25,507
Disability Insurance		26,344		435		-		26,779
Global Compassion Aid		19,999		-		-		19,999
Leadership Training Scholarships		67,673		-		-		67,673
Maintenance		25,266		-		-		25,266
Memberships		16,326		-		-		16,326
Ministry Project Grants		497,144		-		-		497,144
Office Expenses		90,001		14,443		-		104,444
Other		46,242		-		-		46,242
Periodic Pension Costs		-		216,881		-		216,881
Printing & Promotion		25,218		-		431		25,649
Regional Conference Ministry Grant		167,468		-		-		167,468
Rent Expense		66,517		-		-		66,517
Salary & Benefits		2,544,031		373,510		-		2,917,541
Seminary Grants		16,534		-		-		16,534
Shaping Leaders for Tomorrow Grant		16,064		-		-		16,064
SPICE Sponsorship Grants		143,364		-		-		143,364
Support of Related Organizations		159,771		-		-		159,771
Training & Development		65,802		-		-		65,802
Travel Expenses		282,631		<u> </u>		_		282,631
Total Expenses	<u>\$</u>	4,697,647	<u>\$</u>	621,569	<u>\$</u>	431	<u>\$</u>	5,319,647

Statements of Cash Flows

For the Years Ended December 31, 2018 and 2017

	<u>2018</u>	2017
Cash Flows from Operating Activities:		
Increase in Net Assets	\$ 235,006	\$ 3,150,421
Adjustment to Reconcile Change in Net Assets to	¢ _ 00,000	¢ 0,100,1 <u>2</u> 1
Net Cash and Cash Equivalents Provided by Operating Activities:		
Realized Gain on Sale of Investments	(436,536)	(237,494)
Unrealized (Gain) Loss on Investments	986,956	(504,330)
Contributions Received Restricted for Perpetual Endowment	(2,000)	(229)
Realized Gain on Sale of Fixed Assets	-	(644,812)
Depreciation	27,745	25,507
(Increase) Decrease in:		
Education Loans Receivable	6,126	-
Other Receivables	6,468	4,417
Other Assets	(13,797)	(7,708)
Increase (Decrease) in:		
Accounts Payable	(53,564)	40,182
Accrued Wages and Vacation Payable	1,048	1,127
Net Cash and Cash Equivalent Provided by Operating Activities	757,452	1,827,081
Cash Flows from Investing Activities:		
Purchase of Investments	(2,005,573)	(1,962,366)
Proceeds from Sale of Investments	547,414	690,877
Purchase of Fixed Assets	(6,773)	(35,076)
Proceeds from Sale of Fixed Assets		763,732
Net Cash and Cash Equivalents Used by Investing Activities	(1,464,932)	(542,833)
Cash Flows from Financing Activities:		
Principal Payments on Notes Payable	(10,115)	(9,840)
Contributions Received Restricted for Perpetual Endowment	2,000	229
Change in Ministers Pension Fund Components	135,183	(33,119)
Net Cash and Cash Equivalents Provided (Used) by Financing Activities	127,068	(42,730)
Net Increase (Decrease) in Cash and Cash Equivalents	(580,412)	1,241,518
Cash and Cash Equivalents, Beginning of the Year	3,044,978	1,803,460
Cash and Cash Equivalents, End of Year	<u>\$ 2,464,566</u>	<u>\$ 3,044,978</u>
Supplemental Cash Flow Disclosures: Cash Paid for Interest Cash Paid for Income Taxes	\$ 8,664 -	\$ 9,137

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities:

The General Conference of the Brethren in Christ (the BIC US) was incorporated on June 18, 1940 in the Commonwealth of Pennsylvania as a charitable, non-profit religious organization. The BIC US is supported by contributions from Brethren in Christ congregations as well as direct contributions from individuals and other entities.

Basis of Accounting:

The financial statements of the BIC US have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities.

Basis of Presentation:

Financial statement presentation follows the *Not-for-Profit Entities* topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) which requires the BIC US to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Contributions:

Contributions received are recorded as increases in net assets with or without donor restrictions, depending on the existence and/or nature of any donor restrictions.

All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities as net assets released from restrictions.

The BIC US recognizes receipts when given by the supporting congregations. As a result, approximately twenty business days are required after year-end to properly recognize these December receipts. Additionally, the BIC US allows the Common Ministry Program to make the appropriate allocations to other BIC US programs and external organizations before the year-end close.

Ministry Activities:

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The BIC US is strongly committed to functioning as one organization, in support of various ministries, as we seek to accomplish the mission of the church to make and grow disciples. The following list is illustrative of the ministry activities supported by the BIC US in 2018 and 2017:

- Regional Conference Leadership
 - Commission on Ministry and Doctrine
 - Equipping for Ministry
- General Assembly Meeting
 - Denominational Communications
- World Missions
 Mission
 - Missionary Support
 - International Leadership Development
 - Global Compassion Fund
- Ministers Pension Fund

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fixed Assets:

It is the policy of the BIC US to record purchased fixed assets at cost and donated assets at their fair value at the date of donation. Depreciation is provided on the straight-line method over the estimated useful lives of the assets.

New acquisitions of fixed assets having a low acquisition cost, or which are not expected to last for more than a year, are expended in the year of acquisition. Repairs and maintenance charges are capitalized and depreciated when they materially extend the useful life of the related asset.

Taxation:

The BIC US is exempt from federal income tax as provided by Code Section 501(c)(3) of the Internal Revenue Code. Donors are entitled to deductions for federal income tax purposes for contributions made to the BIC US in accordance with the Internal Revenue Code. Accordingly, no income tax is incurred unless the BIC US earns income considered to be unrelated business income. The BIC US conducted no activities that were subject to income taxes.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the BIC US, including whether the entity is exempt from income taxes. Management evaluated the tax positions taken and concluded that the BIC US had taken no uncertain tax positions that require recognition or disclosure in the financial statements. Therefore, no provision or liability for income taxes has been included in the financial statements. With few exceptions, the BIC US is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before December 31, 2015.

Receivables:

Receivables are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of outstanding balances, it has concluded that losses on balances outstanding at year-end will be immaterial.

Investments:

Investments are valued at their fair market values on a recurring basis in the Statements of Financial Position.

Fair Value Reporting requires an establishment of a hierarchy that ranks the quality and reliability of inputs, or assumptions, used in the determination of fair value and requires financial assets and liabilities carried at fair value to be classified and disclosed in one of the following three categories:

Level 1 - Quoted prices in active markets for identical assets and liabilities

- Level 2 Directly or indirectly observable inputs other than Level 1 quoted prices
- Level 3 Unobservable inputs not corroborated by market data

For investments that have quoted market prices in active markets, the BIC US uses the quoted market prices as fair values and includes those investments in Level 1 of the fair value hierarchy. When quoted market prices in active markets are not available, various pricing services are used to determine fair value of investments that are included in Level 2 of the fair value hierarchy. Level 3 represents financial assets whose fair value is determined based upon inputs that are unobservable and include the BIC US's own determinations of the assumptions that a market participant would use in pricing the asset.

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 1 NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments (Continued):

Investment income, including realized and unrealized gains restricted by donors, is reported as an increase in net assets without donor restrictions if the restrictions are met (either a stipulated time period or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

Investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible changes in risks in the near term would materially affect investment assets reported in the Statements of Financial Position and Activities.

Contributed Services:

The BIC US receives a substantial amount of donated services in carrying out the various ministries of the BIC US. No amounts have been reflected in the financial statements for those services since they do not meet the criteria for recognition.

Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Cash and Cash Equivalents:

For the purpose of the Statements of Cash Flows, cash and cash equivalents include all highly liquid investments with an initial maturity of three months or less.

NOTE 2 ADOPTION OF NEW ACCOUNTING PRONOUNCEMENT

During August 2016, FASB issued ASU No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* The new guidance is intended to improve and simplify the current net asset classification requirements and information presented in financial statements and notes in order to be useful in assessing a not-for-profit's liquidity, financial performance, and cash flows. This includes changing the presentation of functional expenses and net assets. ASU No. 2016-14 is effective for fiscal years beginning after December 15, 2017, with early adoption permitted. ASU No. 2016-14 is to be applied retroactively with transition provisions. The BIC US is implementing this standard for the year ended December 31, 2018.

NOTE 3 PENDING NEW ACCOUNTING PRONOUNCEMENT

In February 2016, FASB issued ASU No. 2016-02, *Leases*. The ASU introduces a lessee's model that brings most leases onto the Statement of Financial Position and aligns many of the underlying principles of the new lessor model with those in the new revenue recognition standard (ASU No. 2014-09). ASU No. 2016-02 is effective for annual periods beginning after December 15, 2019. The BIC US is currently assessing the impact this standard will have on its financial statements.

Notes to Financial Statements

For the Years Ended December 31, 2018 and 2017

NOTE 4 AVAILABILITY AND LIQUIDITY

The following represents the BIC US's financial assets at December 31:

	<u>2018</u>	<u>2017</u>
Financial Assets:		
Cash and Cash Equivalents	\$ 2,464,566	\$ 3,044,978
Investments	12,404,543	11,496,804
Other Receivables	231,038	237,506
Total Financial Assets	15,100,147	14,779,288
Less Amounts Not Available to be Used Within One Year		
Net Assets with Donor Restrictions	11,528,187	11,342,419
Board Designated Cash and Cash Equivalents	1,412,133	1,232,152
	12,940,320	12,574,571
Financial Assets Available to Meet Expenses Over the Next Year	<u>\$ 2,159,827</u>	<u>\$ 2,204,717</u>

The BIC US's plan is generally to maintain financial assets to meet 90 days of operating expenses.

NOTE 5 INVESTMENTS

Investments are summarized as follows at December 31, 2018 and 2017:

	20	2018			
	Cost	Market Value			
Stewardship Investment Certificates (SICs) Trust Investments and Deposit Accounts (BICF)	\$ 3,915,461 <u>8,702,134</u>	\$ 3,915,461 8,489,082			
Total	<u>\$ 12,617,595</u>	<u>\$ 12,404,543</u>			

	2017			
	Cost	Market Value		
Certificates of Deposit	\$ 357,338	\$ 357,393		
Stewardship Investment Certificates (SICs)	3,476,175	3,476,175		
Trust Investments and Deposit Accounts (BICF)	7,246,726	7,663,236		
Total	<u>\$ 11,080,239</u>	<u>\$ 11,496,804</u>		

Notes to Financial Statements

For the Years Ended December 31, 2018 and 2017

NOTE 5 INVESTMENTS (CONTINUED)

Investment income (loss) is summarized as follows for the years ended December 31, 2018 and 2017:

		<u>2018</u>	<u>2017</u>		
Realized Gain on Sale of Investments Unrealized Gain (Loss) on Investments	\$	436,536 (986,956)	\$	237,494 504,330	
Interest and Dividends Custodial Fees		254,859 (45,225)		174,916 (43,642)	
Total	<u>\$</u>	(340,786)	<u>\$</u>	873,098	

NOTE 6 FAIR VALUE MEASUREMENTS

Fair values of investments are summarized as follows at December 31, 2018 and 2017:

	E			
	Level 1	Level 2	Level 3	<u>Total</u>
Cash & Cash Equivalents				
Money Market	<u>\$ -</u>	<u>\$ 1,242,686</u>	<u>\$ -</u>	<u>\$ 1,242,686</u>
Total Cash & Cash Equivalents	<u> </u>	1,242,686		1,242,686
Investments				
Stewardship Investment Certificates (SICs)	-	3,915,461	-	3,915,461
Trust Investments and Deposit Accounts (BICF)		8,489,082		8,489,082
Total Investments	<u> </u>	12,404,543		12,404,543
Total	<u>\$ -</u>	<u>\$ 13,647,229</u>	<u>\$ -</u>	<u>\$ 13,647,229</u>

	December 31, 2017			
	Level 1	Level 2	Level 3	Total
Cash & Cash Equivalents Money Market	<u>\$ -</u>	<u>\$ 984,232</u>	<u>\$ -</u>	<u>\$ 984,232</u>
Total Cash & Cash Equivalents		984,232		984,232
Investments Certificates of Deposit Stewardship Investment Certificates (SICs) Trust Investments and Deposit Accounts (BICF)	357,393	3,476,175 7,663,236	-	357,393 3,476,175 7,663,236
Total Investments	357,393			11,496,804
Total	<u>\$ 357,393</u>	<u>\$ 12,123,643</u>	<u>\$</u>	<u>\$ 12,481,036</u>

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 6 FAIR VALUE MEASUREMENTS (CONTINUED)

Level 2:

Money Market Funds – valued at the net asset value (NAV) of shares held by the BIC US at yearend. NAV is used as a practical expedient to fair value and shares may be redeemed on a daily basis. Money Market Funds are held with the Brethren in Christ Foundation, Inc. (BIC Foundation) and are considered to be Level 2.

BIC Foundation Stewardship Investment Certificates – investment in Stewardship Investment Certificates (SICs) is held with the BIC Foundation and is considered to be a Level 2 Investment. These SICs are similar to a certificate of deposit and valued at cost.

The BIC US's trust investments and deposit accounts held with the BIC Foundation are considered Level 2. A description of the various investments is as follows:

BIC Foundation Growth with Income Fund – a non-quoted investment fund which only invests in financial assets quoted in active markets. The Growth with Income Fund's investment objective is asset growth and protection against inflation by investing primarily in stocks, combined with secondary components in bonds and short-term/money market investments. Any amount can be withdrawn from an account up to the total account balance.

BIC Foundation Fixed Income Fund – a non-quoted investment fund which only invests in financial assets quoted in active markets. The Fixed Income Fund's investment objective is to seek a higher and more sustainable level of interest income and not long-term growth in capital by investing in fixed income holdings of U.S. government or U.S. government agencies with a 60% target allocation to U.S. agency mortgage-backed securities and 40% to U.S. short-term treasury securities. Any amount can be withdrawn from an account up to the total account balance.

Mutual Funds – valued at the net asset value (NAV) of share held by the Plan at year-end. NAV is used as a practical expedient to fair value and shares may be redeemed on a daily basis.

NOTE 7 EDUCATION LOANS RECEIVABLE

Individuals who are accepted for service with Brethren in Christ U.S. World Missions (BICUSWM), who have educational debts, may apply in writing for educational debt assistance. Educational debts approved for reimbursement will be paid based on ten percent (10%) of the original amount of the loan (at the time of appointment) per year for ten (10) years. Payments made will range from a minimum of \$1,000 to a maximum of \$2,500. Maximum lifetime education debt assistance is limited to \$25,000. For individuals accepted for service with BICUSWM but needing further education, BICUSWM will pay for such education as a loan. A "credit" is given to the missionaries for each year of service, based on an approved credit schedule. If the credits for years of service are less than the loan payments made by BICUSWM when a missionary completes his or her service, the difference will be paid back to BICUSWM by the missionary. The receivable due back to BICUSWM was \$3,618 and \$9,744 at December 31, 2018 and 2017, respectively.

NOTE 8 ASEL RECEIVABLE

From time to time, the BIC US makes Appreciation Sharing Equity Loans (ASEL) to BIC US executives for the purpose of purchasing their residence. These interest-free loans will be repaid upon the sale of the residence. Three loans were outstanding, totaling \$88,941, at December 31, 2018 and 2017. These notes are secured by a mortgage deed of trust or security deed.

Notes to Financial Statements

For the Years Ended December 31, 2018 and 2017

NOTE 9 OTHER RECEIVABLES

Other receivables consisted of the following at December 31, 2018 and 2017:

	<u>2018</u>		<u>2017</u>
Vehicle Loan Receivable	\$ -	\$	9,142
Shared Services Receivables	28,417		15,629
Administrative and Other Advances	6,000		6,000
Forest Gate Loan	8,746		14,160
Hoyo-Spain Church Receivable	187,875		192,575
Total	<u>\$ 231,038</u>	<u>\$</u>	237,506

NOTE 10 FIXED ASSETS

Fixed assets are summarized as follows at December 31, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Real Estate Furniture and Equipment	\$ 145,966 <u>111,072</u>	\$ 145,966 104,299
Less: Accumulated Depreciation	257,038 (144,711)	250,265 (116,966)
Fixed Assets, Net	<u>\$ 112,327</u>	<u>\$ 133,299</u>

The estimated useful lives for purposes of computing depreciation are as follows:

Real Estate	40 years
Furniture and Equipment	3-10 years

Depreciation expense was \$27,745 and \$25,507 for the years ended December 31, 2018 and 2017, respectively.

NOTE 11 BOARD DESIGNATED CASH AND CASH EQUIVALENTS

Board designated cash and cash equivalents at December 31, 2018 and 2017 are available for the following purposes:

	<u>2018</u>	<u>2017</u>
Other – Global Honor the Past – Build the Future	\$ 687,358 724,775	\$ 687,358 <u>544,794</u>
Total	<u>\$ 1,412,133</u>	<u>\$ 1,232,152</u>

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 12 PURPOSE RESTRICTED NET ASSETS

Purpose restricted net assets at December 31, 2018 and 2017 are available for the following purposes:

	<u>2018</u>	<u>2017</u>
Other – National	\$ 18,599	\$ 16,678
Shaping Leaders for Tomorrow	253,570	411,136
Honoring Leaders of Yesterday	69,982	70,803
CMD – Special Projects	9,089	9,214
Kipe Seminary Special Training	12,938	13,691
Smith Pastoral Training	1,723	4,766
Renewal/Refocus	14,851	15,603
Honor the Past – Build the Future	2,274,312	1,303,416
Other – Global	1,337,370	1,897,304
Thrive – Global	2,403	-
Global Special Projects	364,371	272,139
Spice Gift – Global	48,754	45,193
Leadership Training – Global	1,139,681	1,286,441
Personnel Training – Global	861,713	921,712
New Frontiers – Global	243,017	287,209
So. African Women's Ed. Fund – Global	31,482	31,569
ECP – Global	328,149	350,467
Emergency Risk Mgt. – Global	535,343	522,885
Global Compassion – Global	92,483	67,602
Crisis Management – Global	44,258	45,083
Missionaries – Global	1,111,236	1,038,645
Total	<u>\$ 8,795,324</u>	<u>\$ 8,611,556</u>

NOTE 13 PERPETUALLY RESTRICTED NET ASSETS – ENDOWMENT FUNDS

Interpretation of Relevant Law

In August 2008, The Financial Accounting Standards Board issued FASB ASC 958-204-45-28 through 45-31, "Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act and Enhanced Disclosures for all Endowment Funds."

The staff position provides guidance on the net asset classification of donor-restricted endowment funds and requires additional disclosures about an organization's endowment funds, both donor-restricted and board-designated.

The BIC US has interpreted the law that underlies the net asset classification of donor-restricted endowment funds as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit instructions. As a result of this interpretation, the BIC US classifies as perpetually restricted net assets (1) the original value of gifts to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment, and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument. Absent explicit instructions from the donor, investment income from perpetually restricted funds is classified as purpose restricted and expensed as permitted by established endowment fund spending policies.

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 13 PERPETUALLY RESTRICTED NET ASSETS – ENDOWMENT FUNDS (CONTINUED)

The BIC US considers the following factors when receiving donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization

Investment Management Policy

Perpetually donor-restricted gifts are generally given with the donors' expectations that the funds will stay intact and grow from or at a minimum provide earnings that can be used to fund the purposes specified in the corresponding trust instrument. Therefore, the funds should be invested in accordance with these general policies:

- 1. *Preservation of Capital* Both with respect to the overall Fund and to the assets assigned to each investment manager, the Finance Committee and the investment managers should make conscious efforts to preserve capital, understanding that losses may occur in individual securities.
- 2. *Risk Aversion* Understanding that risk is present in all types of securities and investment styles, the Finance Committee recognizes that some risk is necessary to produce long-term investment results sufficient to meet the Fund's objectives. However, investment managers are to make reasonable efforts to control risk, and they will be evaluated regularly to ensure that the risk assumed is commensurate with the given investment style and objectives.
- 3. Adherence to Investment Discipline Investment managers are expected to adhere to the investment management styles for which they were hired. Managers will be evaluated regularly for adherence to investment discipline.

Investment Objectives

Specifically, the primary objective in the investment management of fund assets shall be:

- To preserve purchasing power after spending
- To achieve returns that are more than the rate of inflation plus spending over the investment horizon in order to preserve purchasing power of fund assets
- To control risk in the investment of fund assets

Handling of Income from Endowment Fund Investments

All income earned, whether interest income, dividend income, or gains realized and unrealized will be classified as purpose restricted until appropriated for expenditure by the BIC US. There are no perpetual restrictions on the use of the income other than any purpose restrictions established by the trust instrument or board-designation.

Changes in endowment net assets for the year ended December 31, 2018 are as follows:

	Perpetual		
Contributions to Perpetual Endowment Amounts Appropriated for Expenditure	\$ 2,000		
Total Change in Endowment Funds	<u>\$ 2,000</u>		

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 13 PERPETUALLY RESTRICTED NET ASSETS – ENDOWMENT FUNDS (CONTINUED)

Changes in endowment net assets for the year ended December 31, 2017 are as follows:

	Per	<u>petual</u>
Contributions to Perpetual Endowment Amounts Appropriated for Expenditure	\$	229
Total Change in Endowment Funds	\$	229

Perpetually restricted net assets at December 31, 2018 and 2017 are as follows:

	2018	2017
Leadership Training Endowment	\$ 641,375	\$ 641,375
New Frontiers Endowment	445,038	445,038
Shaping Leaders for Tomorrow		
(Formerly Seminary Students)	1,485,885	1,485,885
Spouses Training	13,745	13,745
Smith Pastoral Training	63,458	61,458
Renewal/Refocus Endowment	11,801	11,801
World Missions - S. Africa Women's Ed. Fund	71,561	71,561
Total	<u>\$ 2,732,863</u>	<u>\$ 2,730,863</u>

NOTE 14 NOTES PAYABLE

Note 1

During 1999, the BIC US entered into a thirty-year note payable with the Brethren in Christ Foundation for \$110,000 (Note 1). Interest of 5.0% is charged on the remaining balance with a monthly principal and interest payment of \$483. Interest expense was \$585 and \$849 for the years ended December 31, 2018 and 2017, respectively. Minimum principal maturities for each of the final four years are as follows:

Year	Amount
2019 2020	\$ 5,660 <u>3,086</u>
Total	<u>\$ 8,746</u>

Note 2

During 2013, the BIC US entered into a thirty-year note payable with the Brethren in Christ Foundation for \$216,480 (Note 2). The interest rate is variable at the sole discretion of the lender and was 4.25% at December 31, 2018 and 2017. Monthly installments of principal and interest are \$1,065. Interest expense was \$8,079 and \$8,288 for the years ended December 31, 2018 and 2017, respectively.

Notes to Financial Statements

For the Years Ended December 31, 2018 and 2017

NOTE 14 NOTES PAYABLE (CONTINUED)

Minimum principal maturities for each of the subsequent five years are as follows:

Year	Amount
2019	\$ 4,419
2020	4,633
2021	4,858
2022	5,094
2023	5,601
Thereafter	163,270
Total	<u>\$ 187,875</u>

Total notes payable at December 31, 2018 and 2017 are as follows:

		<u>2018</u>	<u>2017</u>
Note 1 Note 2	\$	8,746 <u>187,875</u>	\$ 14,161 192,575
Total	<u>\$</u>	196,621	\$ 206,736

NOTE 15 RELATED ENTITY

The BIC Foundation is a denominationally owned and sponsored corporation consisting of two divisions which holds investments for the BIC US. The Trust Division handles investments on behalf of church agencies. The Brotherhood Loan Fund Division serves the church in a manner similar to that of a credit union. This division accepts deposits from individuals and church agencies and loans funds to congregations and pastors for real estate transactions. Various investments of the BIC US are held by the BIC Foundation.

The BIC Foundation owns the building in Pennsylvania which serves as facilities for its principal office. The building is utilized by the BIC Foundation and the BIC US. No rental or lease payments are made to the BIC Foundation, but operating and maintenance costs of the building are shared by the BIC Foundation and the BIC US on a pro rata basis. Operating and maintenance costs paid to the BIC Foundation were \$39,249 and \$34,844 during the years ended December 31, 2018 and 2017, respectively.

The BIC Foundation provided services to the BIC US for personnel services including, but not limited to, accounting, benefit placement, financial management, and operational management. Costs for these services paid to the BIC Foundation totaled \$0 and \$72,086 during the years ended December 31, 2018 and 2017, respectively.

The BIC US provided services to the BIC Foundation for personnel services including, but not limited to, accounting, communications, human resources, benefit placement, and operational management. Costs for these services paid to the BIC US totaled \$28,043 and \$0 during the years ended December 31, 2018 and 2017, respectively.

The BIC US owed the BIC Foundation \$14,439 and \$22,583 at December 31, 2018 and 2017, respectively.

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 16 RETIREMENT PLANS

The BIC US has a 403(b)(9) Retirement Income Account plan. This plan covers all employees of the BIC US beginning at date of hire. Employees can contribute a percentage of their compensation each year up to specified limits. The BIC US made contributions to this plan on behalf of employees at a rate of 5.5% along with matching up to an additional 4.5% for 2018. The BIC US made contributions to this plan on behalf of employees at a rate of 6.5% along with matching up to an additional 3.5% for 2017. The BIC US contributed \$208,707 and \$204,228 to the plan during December 31, 2018 and 2017, respectively.

The BIC US maintains the Brethren in Christ Minister's Pension Fund (the Plan) which is a single-employer defined-benefit pension plan. The Plan covers all ordained or licensed senior pastors and pastors of single-pastor congregations; ordained or licensed full-time associate pastors, Christian education, or youth ministers; and ordained or licensed ministers of other denominational boards and agencies. Normal monthly retirement benefits are equal to \$9.00 multiplied by the years of benefit service up to a maximum of 40 years of benefit service. In addition, the Plan provides for death benefits for eligible participants. As of December 31, 2009, the Plan was "frozen," allowing no new participants to be added after that point.

The BIC US pays the full cost of the Plan, and employee contributions are not required. During 2018 and 2017, the BIC US requested that the congregation for each eligible participant contribute \$1,200 into the Plan to provide the necessary funding of the Plan's obligations. A \$62,500 and \$250,000 contribution, in addition to the annual contribution for the ordained or licensed ministers of the BIC US, was provided by the BIC US during the years ended December 31, 2018 and 2017.

The annual measurement date is December 31 for the pension benefits. The following tables provide further information about the BIC US's pension plan.

The following sets forth the Plan's actuarially determined funded status at December 31, 2018:

Obligations and Funded Status for 2018:

Benefit Obligation at December 31, 2018	<u>\$ 8,489,775</u>
Fair Value of Plan Assets at December 31, 2017 Employer Contributions Actual Return on Assets Benefit Payments	6,099,176 76,663 (5,028) (710,799)
Fair Value of Plan Assets at December 31, 2018	5,460,012
Net Unfunded Status of the Plan at December 31, 2018	<u>\$ 3,029,763</u>

Net Periodic Pension Cost for 2018:

Service Cost	\$	-
Interest Cost		316,091
Expected Return on Plan Assets		(295,990)
Amortization of Net Transition (Asset) or Obligation		-
Amortization of Prior Service Cost		-
Amortization of Net (Gain) or Loss		177,582
	*	
Net Periodic Pension Cost for Period 1/1/2018 to 12/31/2018	\$	197,683

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 16 RETIREMENT PLANS (CONTINUED)

Items Not Yet Recognized as a Component of Net Periodic Pension Cost for 2018:

 Items Not Yet Recognized as a Component of Net Period Pension Cost at 12/31/2017 Amortization of Net Transition Asset or (Obligation) Amortization of Prior Service Cost Amortization of Net Gain or (Loss) Change Due to Change in Experience and Assumptions at 12/31/2018 Change Due to Plan Amendment Experience (Gain) or Loss at 1/1/2018 Asset (Gain) or Loss 	\$	4,206,560 - (177,582) (20,385) - 57,988 301,018
Items Not Yet Recognized as a Component of		501,010
Net Period Pension Cost at 12/31/2018	<u>\$</u>	4,367,599
Assumptions:		
Weighted-Average Assumptions Used to Determine Benefit		
Obligations at December 31, 2018:		
Discount Rate		3.75 %
Rate of Compensation Increase		0.00 %
Weighted-Average Assumptions Used to Determine Net Periodic Benefit Cost for Year Ended December 31, 2018:		
Discount Rate		3.75 %
Expected Return on Plan Assets		5.50 %
Rate of Compensation Increase		0.00 %

The BIC US's expected rate of return on plan assets is determined by the plan assets' historical long-term investment performance, current asset allocation, and estimates of future long-term returns by asset class.

Plan Assets:

The BIC US's pension plan weighted-average asset allocations at December 31, 2018, by asset category are as follows:

Asset Category	Percentage
Real Estate	4.57 %
Cash/Money Market Funds/SICs	62.62 %
International Equities	6.76 %
Large Cap Equities	11.46 %
Fixed Income – US	10.47 %
Fixed Income – International	4.12 %
Total	<u> 100.00 %</u>

All assets are considered Level 1 or 2.

Mutual Funds – Valued at the net asset value (NAV) of share held by the Plan at year-end. NAV is used as a practical expedient to fair value and shares may be redeemed on a daily basis.

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 16 RETIREMENT PLANS (CONTINUED)

BIC Foundation Stewardship Investment Certificates – The Plan's investment in Stewardship Investment Certificates (SICs) is held with the Foundation and is considered to be a Level 2 Investment. These SICs are similar to a certificate of deposit and valued at cost.

Cash Flows:

Contributions – The BIC US expects contributions of \$10,104 to its pension plan in 2019.

Estimated Future Benefit Payments – The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

2019 2020	\$ 717,843 706,641
2021	716,115
2022	662,132
2023	649,135
Years 2024-2028	2,874,961
Total	<u>\$ 6,326,827</u>

The following sets forth the Plan's actuarially determined funded status at December 31, 2017:

Obligations and Funded Status for 2017:

Benefit Obligation at December 31, 2017	<u>\$</u>	8,846,880
Fair Value of Plan Assets at December 31, 2016 Adjustment to Fair Value of Plan Assets at January 1, 2017 Employer Contributions Actual Return on Assets Benefit Payments		6,153,087 (5,821) 298,220 363,586 (709,896)
Fair Value of Plan Assets at December 31, 2017		6,099,176
Net Unfunded Status of the Plan at December 31, 2017	<u>\$</u>	2,747,704
Net Periodic Pension Cost for 2017:		
Service Cost Interest Cost Expected Return on Plan Assets Amortization of Net Transition (Asset) or Obligation Amortization of Prior Service Cost Amortization of Net (Gain) or Loss	\$	329,741 (301,288) - - - - -
Net Periodic Pension Cost for Period 1/1/2017 to 12/31/2017	<u>\$</u>	216,881

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 16 RETIREMENT PLANS (CONTINUED)

Items Not Yet Recognized as a Component of Net Periodic Pension Cost for 2017:

Items Not Yet Recognized as a Component of Net Period Pension Cost at 12/31/2016 Adjustment to Asset (Gain) or Loss at January 1, 2017 Amortization of Net Transition Asset or (Obligation)	\$	4,372,315 5,821
Amortization of Prior Service Cost Amortization of Net Gain or (Loss) Change Due to Change in Experience and Assumptions at 12/31/2017 Change Due to Plan Amendment Experience (Gain) or Loss at 1/1/2017		(188,428) (50,621) 129,771
Asset (Gain) or Loss		(62,298)
Items Not Yet Recognized as a Component of Net Period Pension Cost at 12/31/2017	<u>\$</u>	4,206,560
Assumptions:		
Weighted-Average Assumptions Used to Determine Benefit Obligations at December 31, 2017:		
Discount Rate Rate of Compensation Increase		3.75 % 0.00 %
Weighted-Average Assumptions Used to Determine Net Periodic Benefit Cost for Year Ended December 31, 2017:		
Discount Rate		3.75 %
Expected Return on Plan Assets Rate of Compensation Increase		5.50 % 0.00 %

The BIC US's expected rate of return on plan assets is determined by the plan assets' historical long-term investment performance, current asset allocation, and estimates of future long-term returns by asset class.

Plan Assets:

The BIC US's pension plan weighted-average asset allocations at December 31, 2017, by asset category are as follows:

Asset Category	Percentage
Real Estate	4.13 %
Cash/Money Market Funds/CDARS	61.39 %
International Equities	7.91 %
Large Cap Equities	12.09 %
Fixed Income – US	10.48 %
Fixed Income – International	4.00 %
Total	<u> 100.00 %</u>

All assets are considered Level 1 or 2.

Mutual Funds – Valued at the net asset value (NAV) of share held by the Plan at year-end. NAV is used as a practical expedient to fair value and shares may be redeemed on a daily basis.

Notes to Financial Statements For the Years Ended December 31, 2018 and 2017

NOTE 16 RETIREMENT PLANS (CONTINUED)

BIC Foundation Stewardship Investment Certificates – The Plan's investment in Stewardship Investment Certificates (SICs) is held with the Foundation and is considered to be a Level 2 Investment. These SICs are similar to a certificate of deposit and valued at cost.

Cash Flows:

Contributions – The BIC US expects contributions of \$263,000 to its pension plan in 2018.

Estimated Future Benefit Payments – The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

2018 2019 2020 2021 2022 Years 2023-2027	\$	797,138 712,757 705,695 712,558 658,744 2,980,376
Total	<u>\$</u>	6,567,268

NOTE 17 CONCENTRATED CREDIT RISK

The BIC Foundation is a denominationally owned and sponsored corporation consisting of two divisions which holds investments for the BIC US. The Trust Division handles investments on behalf of church agencies. The Brotherhood Loan Fund Division serves the church in a manner similar to that of a credit union. This division accepts deposits from individuals and church agencies and loans funds to congregations and pastors for real estate transactions. Most of the investments of the BIC US are held by the BIC Foundation, which are neither insured by any private or governmental agency, nor are the balances fully collateralized. Therefore, an off-balance-sheet and a concentrated credit risk exist.

Financial instruments that potentially subject the BIC US to concentrations of credit risk consist principally of cash and cash equivalents held with financial institutions. Accounts at financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per institution. BIC US's accounts at a financial institution exceeded the insurance obtained through the FDIC. Amounts in excess of the FDIC limit totaled \$562,265 and \$1,390,783 at December 31, 2018 and 2017, respectively.

NOTE 18 RECLASSIFICATIONS

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

NOTE 19 SUBSEQUENT EVENTS

Subsequent events have been evaluated through June 25, 2019, which is the date the financial statements were available to be issued.